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HAL-PC  
STATEMENT OF REVENUES AND EXPENSES

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	1 Month Ended March 31, 2000		10 Months Ended March 31, 2000	
	=====	=====	=====	=====
<b>REVENUES</b>				
Interest income	\$0.00	0.0%	\$21,002.91	1.4%
Internet Expo income	0.00	0.0%	14,450.00	1.0%
Presentation fees	8,500.00	5.3%	42,582.88	2.9%
Vendor fees	625.00	0.4%	4,432.50	0.3%
Internet services	1,261.68	0.8%	10,075.68	0.7%
Revenue - Other	0.00	0.0%	100.00	0.0%
Donations to HAL-PC	0.00	0.0%	873.16	0.1%
Donations to HAL-PC - Outreach	0.00	0.0%	305.00	0.0%
Donations to MCSE SIG	250.00	0.2%	3,050.00	0.2%
Donations to HAL - Events	0.00	0.0%	537.00	0.0%
Donations to HAL-PC	2.00	0.0%	16,883.34	1.1%
Rental income	0.00	0.0%	2,700.00	0.2%
Ad Sales--National Ad Program	4,580.00	2.9%	51,165.00	3.4%
Advertising - Magazine	6,710.00	4.2%	89,161.00	6.0%
Annual dues	51,787.70	32.6%	395,058.04	26.5%
HALNet ADSL fees	180.00	0.1%	1,099.97	0.1%
HALNet extend fees - Exempt	455.00	0.3%	2,539.99	0.2%
Internet setup fees - Exempt	0.00	0.0%	45.00	0.0%
HALNet monthly fees - Exempt	78,425.33	49.3%	209,002.83	14.0%
HTML class fees	0.00	0.0%	1,120.00	0.1%
Learning Center class fees	50.00	0.0%	12,955.00	0.9%
Self-Study class fees	0.00	0.0%	660.00	0.0%
HAL-PC Clear Lake class fees	760.00	0.5%	6,973.18	0.5%
Exempt pipeline sales	0.00	0.0%	2,050.00	0.1%
<b>Taxable revenues</b>				
Back-UPS sales	1,826.25	1.1%	1,826.25	0.1%
Cap sales	0.00	0.0%	429.09	0.0%
CD-ROM sales	0.00	0.0%	602.01	0.0%
Computer sales	0.00	0.0%	512.72	0.0%
Electronic parts sales	40.65	0.0%	5,228.62	0.4%
HALNet extend fees	0.00	0.0%	1,551.01	0.1%
HALNet setup fees	0.00	0.0%	19,153.73	1.3%
HALNet monthly fees	(59.94)	-0.0%	549,700.70	36.8%
Pipeline sales	0.00	0.0%	3,523.58	0.2%
Software sales	2,799.50	1.8%	9,265.12	0.6%
Learning Center manual sales	0.00	0.0%	163.66	0.0%
Phone line sales	0.00	0.0%	2,505.12	0.2%
Refreshment sales	0.00	0.0%	2,802.05	0.2%
Second E-mail account fees	132.94	0.1%	996.80	0.1%
Group purchase revenue	0.00	0.0%	3,602.78	0.2%
Study guide sales	0.00	0.0%	493.31	0.0%
Videotape sales	600.00	0.4%	600.00	0.0%

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	1 Month Ended March 31, 2000		10 Months Ended March 31, 2000	
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TOTAL Sales Taxable For Sales Tax	5,339.40	3.4%	602,956.55	40.4%
TOTAL REVENUES	158,926.11	100.0%	1,491,779.03	100.0%
***** NET REVENUES	158,926.11	100.0%	1,491,779.03	100.0%
Cost of Goods Sold				
Back-UPS sales cost	0.00	0.0%	1,825.60	0.1%
Cap sales cost	0.00	0.0%	385.00	0.0%
CD-ROM sales cost	0.00	0.0%	2,833.00	0.2%
Learning Center manuals cost	0.00	0.0%	310.00	0.0%
Group purchase sales cost	0.00	0.0%	4,268.00	0.3%
Electronic parts sales cost	0.00	0.0%	7,615.25	0.5%
Study guide sales cost	0.00	0.0%	(279.64)	-0.0%
Pipeline sales cost	0.00	0.0%	8,945.88	0.6%
Refreshment sales cost	30.14	0.0%	1,961.08	0.1%
Software sales cost	0.00	0.0%	5,712.00	0.4%
TOTAL Cost of Goods Sold	30.14	0.0%	33,576.17	2.3%
***** ADJUSTED NET REVENUES	158,895.97	100.0%	1,458,202.86	97.7%
EXPENSES				
Accounting	3,767.20	2.4%	44,850.13	3.0%
Ad Sales--Other UserGrps Share	2,211.00	1.4%	32,642.00	2.2%
Advertising	6,494.50	4.1%	50,142.06	3.4%
Audio visual	10,569.90	6.7%	84,024.06	5.6%
Bad debts	0.00	0.0%	(6,341.55)	-0.4%
Bank charges	0.00	0.0%	2,913.56	0.2%
Credit card expense	795.19	0.5%	21,773.43	1.5%
Decorations, chairs & tables	449.97	0.3%	7,175.41	0.5%
Delivery service	166.50	0.1%	2,076.59	0.1%
Amortization expense leasehold	0.00	0.0%	16,507.71	1.1%
Dues & subscriptions	0.00	0.0%	50.00	0.0%
Electrical	3,278.82	2.1%	17,164.33	1.2%
Electronic parts	0.00	0.0%	11,841.95	0.8%
Employee payroll	15,445.07	9.7%	144,874.10	9.7%
Entertainment and meals	0.00	0.0%	2,050.24	0.1%
Equipment rental	15.00	0.0%	756.00	0.1%
Event cost	0.00	0.0%	640.42	0.0%
First aid services	120.00	0.1%	940.00	0.1%
Food - Volunteer Development	674.57	0.4%	7,988.16	0.5%

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Freight	36.90	0.0%	848.22	0.1%
Information services	0.00	0.0%	257.40	0.0%
Insurance - Other	0.00	0.0%	4,253.00	0.3%
Interest expense	0.00	0.0%	14.61	0.0%
Licenses and fees	18,457.56	11.6%	124,203.78	8.3%
Management fees	8,000.00	5.0%	80,000.00	5.4%
Manuals	598.20	0.4%	2,595.16	0.2%
Maintenance	150.00	0.1%	2,136.46	0.1%
Miscellaneous	0.00	0.0%	222.60	0.0%
Mileage	0.00	0.0%	26.56	0.0%
MCSE expenses	18.40	0.0%	1,435.71	0.1%
Monthly retainer	500.00	0.3%	7,669.63	0.5%
NPC fee expense	39.50	0.0%	274.00	0.0%
Office supplies and expense	125.34	0.1%	5,090.99	0.3%
Parking	0.00	0.0%	682.55	0.0%
Payroll taxes	1,213.63	0.8%	11,257.98	0.8%
Penalties	0.00	0.0%	652.75	0.0%
Photography	0.00	0.0%	103.13	0.0%
Postage	9,064.44	5.7%	36,910.72	2.5%
Printing	261.86	0.2%	214,202.98	14.4%
Professional services rendered	0.00	0.0%	37,503.47	2.5%
Promotions	0.00	0.0%	865.48	0.1%
Rent	7,961.08	5.0%	113,835.56	7.6%
Repairs	0.00	0.0%	312.66	0.0%
Security and patrol	200.00	0.1%	2,800.47	0.2%
Small tools and equipment	0.00	0.0%	1,455.07	0.1%
Software purchases	0.00	0.0%	1,157.88	0.1%
Spares	0.00	0.0%	2,042.00	0.1%
Supplies	49.56	0.0%	3,777.98	0.3%
Teaching	0.00	0.0%	255.00	0.0%
Telephone	29,286.54	18.4%	320,243.05	21.5%
Travel	0.00	0.0%	16,451.57	1.1%
Vehicle allowance	250.00	0.2%	2,500.00	0.2%
Video production	0.00	0.0%	3,000.00	0.2%
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TOTAL EXPENSES	120,200.73	75.6%	1,441,107.02	96.6%
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***** OPERATING REVENUES	38,695.24	24.3%	17,095.84	1.1%
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Other Income & Expenses				
A/P discounts	1.92	0.0%	167.22	0.0%
Finance charges	(21.93)	-0.0%	1,097.77	0.1%
Budgeted equipment purchases	(82.44)	-0.1%	(54,935.95)	-3.7%
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	1 Month Ended March 31, 2000		10 Months Ended March 31, 2000	
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TOTAL Other Income & Expenses	(102.45)	-0.1%	(53,670.96)	-3.6%
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***** REVENUES OVER (UNDER) EXPENSES	38,592.79	24.3%	(36,575.12)	-2.5%
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***** NET REVENUES OVER (UNDER) EXPENSES	\$38,592.79	24.3%	(\$36,575.12)	-2.5%
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